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## The Kiemle-Hankins Company

# **Major Expansion in Southwest Ohio**

August 16, 2010 Toledo, Ohio

The Kiemle-Hankins Company ("Kiemle-Hankins") announced a major expansion of its operations in Southwest Ohio. "We have now completed the relocation of our Dayton plant to a significantly larger and better equipped facility in Monroe, Ohio," stated Tim Martindale, the President of Kiemle-Hankins. "We chose Monroe due to its excellent location between Dayton and Cincinnati. This move puts us closer to many of our largest customers, and our new facility at 240 American Way, is less than two miles from I-75. The building boasts a 35 ton main crane system and enough incoming power to allow us to test high voltage motors, plus it more than doubles our useable shop space," reported Martindale.

Kiemle-Hankins, founded in 1928, is one of the largest independent providers of industrial repair and maintenance services in the country, and specializes in servicing critical substations, circuit breakers, motors, dynamometers, pumps and other rotating apparatus. In addition to five fully equipped repair facilities in Ohio, Michigan and Indiana, the company also provides a complete range of field service and preventive maintenance capabilities. According to Martindale, the company has maintained a shop

in Southwest Ohio for more than a decade, but recently decided that it was time to move.

"The building in Monroe (at just over 42,000 sf) was just too good to pass up," commented Martindale. "We have been growing in southern Ohio and northern Kentucky, and we needed to make this move to keep up with our customers. The development people from the City of Monroe have been very helpful, and the entire relocation went smoother than anticipated. This is a permanent home for us in this part of Ohio." Martindale stated that the facility will be fully operational by September 1, 2010 and that none of the company's phone numbers have changed as a result of the move.

"This was not just an in and out move for us." explained Martindale. "We also looked at every facet of our business and made a number of key equipment upgrades and acquisitions in conjunction with the relocation." Martindale pointed to new temperature controlled heating equipment, five new crane systems, new water treatment equipment and new electrical and mechanical test areas as just some of the examples of the recent upgrades. "The total investment in this project is in excess of three quarters of a million dollars," stated Martindale, "and will enable us to deliver repair and maintenance solutions that are unrivaled in this market.

Martindale also reported that his company had already hired three local area residents during the move process, and he stated "we will probably need to hire more in the near future. In a repair services business like ours, it's the people that really make the difference. We have an excellent team in Southwest Ohio, but we will need to add team members

in the months ahead if we are going to keep up with customer demands. We typically deal with the largest industrial plants in any market...the steel mills, the power plants, the paper mills, those kinds of places," stated Martindale. "It takes a special kind of person to work on this equipment because attention to detail and meeting deadlines is absolutely critical."

In addition to support from Monroe officials, Martindale also praised the efforts of the building owner, AIC Ventures, and the brokers on the transaction, Gem Realty and Colliers (formerly Grubb & Ellis). However, Martindale stated that "we received no tax breaks or other government assistance what-so-ever in conjunction with the move," but he added, "a move like this, in what many consider to be a down economy, demonstrates that Kiemle-Hankins is committed to being the premier source for industrial maintenance services in each of the markets we serve and that we have the financial strength to make that happen."

In addition to its new facility in Monroe, Ohio, Kiemle-Hankins has operations serving Detroit, Gary, Lima, and Toledo. The 82 year old company offers extensive apparatus repair and testing services for the specialty electrical, mechanical and electromechanical equipment used by heavy industry.

## For further information contact:

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